# **BALANCE SHEET**

As at Sep. 30th, 2009

| ASSETS  | Code | Ending Balance   | Beginning Balance |
|---|------|------------------|-------------------|
|   |      |                  |                   |
| A. SHORT-TERM ASSETS (100=110+120+130+140+150)                  | 100  | 311,705,077,255  | 296,426,993,385   |
| I. Cash and cash equivalents                                    | 110  | 4,238,880,698    | 3,363,924,642     |
| 1. Cash   | 111  | 4,238,880,698    | 3,363,924,642     |
| 2. Cash equivalents   | 112  |                  |                   |
| II. Short-term financial investments                            | 120  |                  |                   |
| 1. Short-term investments                                       | 121  |                  |                   |
| 2. Provision for devaluation of short-term security investments | 129  |                  |                   |
| III. Receivables  | 130  | 283,913,884,033  | 265,978,913,655   |
| 1. Trade accounts receivables                                   | 131  | 212,217,793,892  | 170,612,721,303   |
| 2. Advances to suppliers  | 132  | 71,198,780,562   | 93,884,966,079    |
| 3. Short-term internal receivables                              | 133  |                  |                   |
| 4. Receivable in accordance with contracts in progress          | 134  |                  |                   |
| 5. Other receivables  | 135  | 497,309,579      | 1,481,226,273     |
| 6. Provision for short-term bad receivables                     | 139  |                  |                   |
| IV. Inventories   | 140  | 21,598,942,209   | 23,963,714,58     |
| 1. Inventories  | 141  | 21,917,251,603   | 24,281,761,698    |
| 2. Provision for devaluation of inventories                     | 149  | (318,309,394)    | (318,047,118      |
| V. Other short-term assets                                      | 150  | 1,953,370,315    | 3,120,440,508     |
| 1. Short-term prepaid expenses                                  | 151  | 954,962,164      | 1,479,256,94      |
| 2. VAT deductible   | 152  |                  |                   |
| 3. Tax and accounts receivable from State budget                | 154  |                  | 1,163,043,339     |
| 4. Other short-term assets                                      | 158  | 998,408,151      | 478,140,228       |
|   |      |                  |                   |
| B. LONG-TERM ASSETS (200=210+220+240+250+260)                   | 200  | 745,224,138,594  | 647,401,732,890   |
| I. Long-term receivables  | 210  |                  |                   |
| 1. Long-term receivables from customers                         | 211  |                  |                   |
| 2. Capital receivable from subsidiaries                         | 212  |                  |                   |
| 3. Long-term inter-company receivables                          | 213  |                  |                   |
| 4. Other long-term receivables                                  | 218  |                  |                   |
| 5. Provision for long-term bad receivable (*)                   | 219  |                  |                   |
| II. Fixed assets  | 220  | 672,696,525,904  | 577,837,643,52    |
| 1. Tangible fixed assets  | 221  | 358,924,119,697  | 309,287,257,632   |
| - Historical cost   | 222  | 454,402,240,682  | 392,739,432,78    |
| - Accumulated depreciation                                      | 223  | (95,478,120,985) | (83,452,175,154   |
| 2. Finance leases fixed assets                                  | 224  |                  |                   |
| - Historical cost   | 225  |                  |                   |
| - Accumulated depreciation                                      | 226  |                  |                   |
| 3. Intangible fixed assets                                      | 227  | 49,872,017,182   | 53,123,681,41     |
| - Historical cost   | 228  | 79,975,804,441   | 79,909,907,12     |
|   |      | , , - , -        | , , ,             |

| 4. Construction in progress expenses                         | 230 | 263,900,389,025   | 215,426,704,479 |
|--|-----|-------------------|-----------------|
| III. Property investment                                     | 240 |                   |                 |
| - Historical cost  | 241 |                   |                 |
| - Accumulated depreciation (*)                               | 242 |                   |                 |
| IV. Long-term financial investments                          | 250 | 7,126,212,301     | 7,120,340,547   |
| 2. Investment in joint-venture                               | 252 |                   |                 |
| 3. Other long-term investments                               | 258 | 7,126,212,301     | 7,120,340,547   |
| 4. Provision for devaluation of long-term finance investment | 259 |                   |                 |
| V. Other long-term assets                                    |     | 65,401,400,389    | 62,443,748,826  |
| 1. Long-term prepaid expenses                                | 261 | 65,401,400,389    | 62,443,748,826  |
| 2. Deferred income tax assets                                | 262 |                   |                 |
| 3. Others  | 268 |                   |                 |
| TOTAL ASSETS (270=100+200)                                   | 270 | 1,056,929,215,849 | 943,828,726,281 |

| CAPITAL SOURCE                                      | Code | Ending Balance  | Beginning Balance |
|---|------|-----------------|-------------------|
| A. LIABILITIES (300= 310+330)                       | 300  | 267,045,270,206 | 171,855,064,209   |
| I. Short-term liabilities                           | 310  | 206,033,919,442 | 155,008,057,098   |
| 1. Short-term borrowing and debts                   | 311  | 75,741,664,232  | 40,336,214,541    |
| 2. Trade accounts payable                           | 312  | 33,729,479,758  | 28,729,684,767    |
| 3. Advances from customers                          | 313  | 87,265,776      | 201,550,944       |
| 4. Taxes and liabilities to State budget            | 314  | 58,787,619,657  | 35,953,279,428    |
| 5. Payable to employees                             | 315  | 3,709,322,201   | 5,408,719,407     |
| 6. Payable expenses                                 | 316  | 665,231,632     | 369,012,072       |
| 7. Accounts payables-Affiliate                      | 317  |                 |                   |
| 8. Payable in accordance with contracts in progress | 318  |                 |                   |
| 9. Other short-term payables                        | 319  | 33,313,336,186  | 44,009,595,939    |
| 10. Provision for short-term liabilities            | 320  |                 |                   |
| II. Long-term liabilities                           | 330  | 61,011,350,764  | 16,847,007,111    |
| 1. Long-term accounts payables-Trade                | 331  | 50,827,641,995  | 1,011,778,269     |
| 2. Long-term accounts payables-Affiliate            | 332  |                 |                   |
| 3. Other long-term payables                         | 333  |                 |                   |
| 4. Long-term borrowing and debts                    | 334  |                 |                   |
| 5. Deferred income tax                              | 335  |                 |                   |
| 6. Provision for unemployment allowance             | 336  | 5,345,436,564   | 5,596,502,004     |
| 7. Provision for long-term liabilities              | 337  |                 |                   |
| 8. Other long-term payables                         |      | 4,838,272,205   | 10,238,726,838    |
| B. OWNER'S EQUITY (400= 410+430)                    | 400  | 789,883,945,643 | 771,973,662,072   |
| I. Capital sources and funds                        | 410  | 789,883,945,643 | 771,973,662,072   |
| 1. Paid-in capital                                  | 411  | 565,814,070,000 | 514,381,130,000   |
| 2. Capital surplus                                  | 412  | 137,938,235,200 | 189,376,348,200   |
| 3. Other capital of owner                           | 413  |                 |                   |
| 4. Treasury stock                                   | 414  |                 |                   |
| 5. Assets revaluation difference                    | 415  |                 |                   |
| 6. Foreign exchange difference                      | 416  | 39,002,116,197  | 40,807,775,392    |
| 7. Investment and development fund                  | 417  |                 |                   |
| 8. Financial reserve fund                           | 418  | 6,455,958,716   | 6,121,168,881     |

| <b>TOTAL RESOURCES</b> (430= 300+400)  | 440 | 1,056,929,215,849 | 943,828,726,281 |
|--|-----|-------------------|-----------------|
| 3. Budget for fixed asset              | 433 |                   |                 |
| 2 Dudget for fined exect               | 422 |                   |                 |
| 2. Budgets                             | 432 |                   |                 |
| 1. Bonus and welfare fund              | 431 |                   |                 |
| II. Budget sources                     | 430 |                   |                 |
| 11. Capital for construction work      | 421 |                   |                 |
| 10. Retained profit                    | 420 | 40,673,565,530    | 21,287,239,599  |
| 9. Other fund belong to owner's equity | 419 |                   |                 |

# **INCOME STATEMENT**

## Quarter 3/ 2009

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| L | Jint. |      |

|                                      |                 |                  |                 | Unit: VND            |
|--------------------------------------|-----------------|------------------|-----------------|----------------------|
| Items                                | Quarter 3       |                  | Accumulation    |                      |
| items                                | Current year    | Previous year    | Current year    | <b>Previous year</b> |
| 1                                    | 4               | 5                | 6               | 7                    |
|                                      |                 |                  |                 |                      |
| 1. Sales                             | 54,878,449,314  | 11,139,279,521   | 142,477,928,554 | 109,048,124,475      |
| 2. Deductions                        | 8,957,417,326   | 48,642,565       | 22,721,605,543  | 11,544,160,742       |
| 3. Net sales and services            | 45,921,031,988  | 11,090,636,956   | 119,756,323,011 | 97,503,963,733       |
| 4. Cost of goods sold                | 15,718,628,965  | 10,726,288,453   | 44,161,902,785  | 37,344,970,034       |
| 5. Gross profit                      | 30,202,403,023  | 364,348,503      | 75,594,420,226  | 60,158,993,699       |
| 6. Financial income                  | 2,902,912,350   | 1,952,276,366    | 8,710,164,294   | 4,870,301,722        |
| 7. Financial expenses                | 2,262,079,794   | 2,141,396,016    | 8,563,209,135   | 6,492,155,503        |
| Include: Interest expense            | 1,552,314,751   | 2,136,556,535    | 4,617,117,349   | 5,533,376,687        |
| 8. Selling expenses                  | 6,088,809,805   | 2,912,938,120    | 17,666,222,340  | 19,139,304,988       |
| 9. General & administrative expenses | 10,153,243,906  | 8,828,534,704    | 26,649,347,049  | 27,536,498,237       |
| 10. Net operating profit             | 14,601,181,868  | (11,566,243,971) | 31,425,805,996  | 11,861,336,693       |
| 11. Other income                     | 743,458,196     | 494,006,953      | 1,666,902,055   | 3,912,067,967        |
| 12. Other expenses                   | 4,249,958,830   | 10,734,282,681   | 5,741,258,900   | 20,472,375,541       |
| 13. Other profit                     | (3,506,500,634) | (10,240,275,728) | (4,074,356,845) | (16,560,307,574)     |
| 14. Profit before tax                | 11,094,681,234  | (21,806,519,699) | 27,351,449,151  | (4,698,970,881)      |
| 15. Corporate income tax             | 2,720,972,722   | 1,267,398,961    | 7,547,096,362   | 3,802,180,366        |
| 16. Profit after tax (60 = 50 - 51)  | 8,373,708,512   | (23,073,918,660) | 19,804,352,789  | (8,501,151,247)      |
| 17. EPS (VND/share)                  |                 |                  |                 |                      |

## **Royal International Corporation**

# **CASH FLOW STATEMENT**

As at Sep. 30th, 2009 (Indirect method)

|  |                  | Unit: VND                          |  |
|--|------------------|------------------------------------|--|
| Items  | Accumulation     |                                    |  |
|  | Current year     | Previous year                      |  |
| CASH FLOWS FROM OPERATING ACTIVITIES:  |                  |                                    |  |
| Profit before tax  | 27,351,449,151   | (4,698,970,88)                     |  |
| Adjustment in accounts   |                  |                                    |  |
| Fixed assets depreciation  | 15,838,296,578   | 11,376,661,845                     |  |
| Provisions   | 7,934,797        |                                    |  |
| Unrealized foreign exchange difference loss/gain                                       | 1,767,556,739    | (2,159,135,274                     |  |
| Loss from liquidating fixed assets and down construction expenses                      | 3,123,166,683    | 288,882,330                        |  |
| Interest expenses  | 4,617,117,349    | 5,533,376,687                      |  |
| Operating profit before the changes of current capital                                 | 52,705,521,297   | 10,340,814,702                     |  |
| Changes in accounts receivable   | (17,717,925,953) | (27,040,492,727                    |  |
| Changes in inventories   | 2,384,516,940    | (7,558,955,499                     |  |
| Changes in trade payables  | (23,670,094,136) | (20,458,501,261                    |  |
| Changes in prepaid expenses  | 1,169,660,440    | (13,907,908,612                    |  |
| Paid interest  | (6,911,836,854)  | (5,349,080,001                     |  |
| Paid corporate income tax  |                  | (458,660,573                       |  |
| Other receivables  |                  |                                    |  |
| Other payables   | 251,568,746      |                                    |  |
| Net cash provided by (used in) operating activities                                    | 8,211,410,480    | (64,432,783,960                    |  |
| CASH FLOWS FROM INVESTING ACTIVITIES:  |                  |                                    |  |
| Cash paid for purchase of capital assets and other long-term assets                    | (91,906,306,947) | (54,143,750,054                    |  |
| Cash received from liquidation or disposal of capital assets and other long-term asset | 154,686,064      | 329,761,905                        |  |
| Cash paid for lending or purchase debt tools of other companies                        |                  |                                    |  |
| Withdrawal of lending or resale debt tools of other comp                               |                  |                                    |  |
| Cash paid for joining capital in other companies                                       |                  |                                    |  |
| Withdrawal of capital in other companies   |                  |                                    |  |
| Cash received from interest, dividend and distributed profit                           |                  |                                    |  |
| Net cash used in investing activities  | (91,751,620,883) | (53,813,988,149                    |  |
| CASH FLOWS FROM FINANCING ACTIVITIES:  |                  |                                    |  |
| Cash received from issuing stock, other owners' equity                                 |                  | 85,361,722,421                     |  |
| Cash paid to owners' equity, repurchase issued stock                                   |                  |                                    |  |
| Cash received from long-term and short-term borrowings                                 | 152,770,362,732  | 62,041,171,917                     |  |
| Cash paid to principal debt  | (68,368,912,521) | (44,791,279,593                    |  |
| Adjustments  | (00,000,012,021) | (,,=,,=,,,,,,,,,,,,,,,,,,,,,,,,,,, |  |
| Net cash (used in) provided by financing activities                                    | 84,401,450,211   | 102,611,614,74                     |  |
| Net cash during the period   | 861,239,808      | (15,635,157,37)                    |  |
|  |                  |                                    |  |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR   | 3,363,924,642    | 19,289,021,990                     |  |
| Influence of foreign exchange fluctuation  | 13,716,248       | 574,140,523                        |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR   | 4,238,880,698    | 4,228,005,14                       |  |